

JEFF C. WEST

Author – Speaker – Sales and Leadership Coach

Transforming Sales Managers into Sales Leaders
and Sales People into Value Creation Experts.

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You want measurable results – not just an event.

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*Jeff West will inspire your team with proven strategies
that drive amazing outcomes.*



*Jeff West, The Sales Tour Guide, will take your team
on a journey that will*

- Raise the retention rate and performance of your entire sales team
- Help each person discover their personal “*why*” and the link between their business and personal success
- Create existing clients that actively refer business to you
- Motivate prospective clients to actively seek out relationships with your sales team

***“You ROCKED today... it
was the highlight of our
meeting!”***

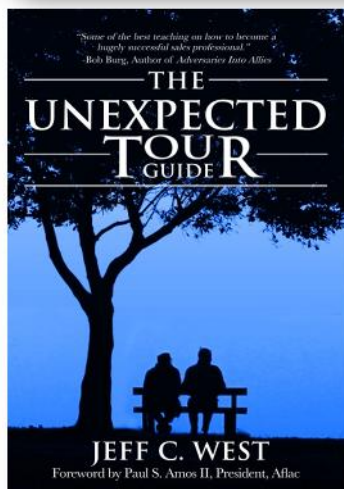
~Cathy Lee, Raleigh, NC

*“Many speakers can speak for
ten-minutes and make it seem
like an hour. Jeff West can
speak for an hour and make it
seem like ten-minutes.”*

~Eric Leger, NM

*“Jeff West is an amazing
mentor and incredible sales
trainer.” ~Kay Stinnett, TX*

*“Jeff West is an awesome sales leader.”
~Hammie Ward, III, TX*



Available for Keynotes, Workshops,
Breakout Sessions and Retreats

Jeff C. West is an entrepreneur with over 31 years experience in sales, sales leadership and business ownership. He has coached and led sales teams in multiple industries and has been one of the top sales leaders in the nation with a Fortune 500[®] Insurance Company. His ability to connect with an audience will inspire your sales people, your sales leaders and their families.

Find out more about Jeff at
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