

Give and Gain Meeting Results Tracker

(keep it simple)

- How many Give and Gain Meetings with Existing Clients have you done?
- How many Give and Gain Meetings with PROSPECTIVE Clients have you done?
- How many referrals have you GIVEN in this process?
- How many referrals have you GAINED in this process?
- How many appointments have you booked from the Give and Gain Process?
- How many presentations have you made from the Give and Gain Process?
- How many new accounts have you opened (or set enrollments) from the Give and Gain Process?
- Total Sales Made from Give and Gain Process =
- Total Commissions Earned from Give and Gain Process =